Swisscontact’s mission is to help to alleviate poverty by applying the principle of helping others to help themselves. We do this by promoting economic and social development in selected countries in the South and East through advisory services, training and education.

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2012: The Year in Review

Dear Reader,

It is my pleasure to present the 2012 Annual Report, highlighting the activities and achievements of Swisscontact Southern Africa during the past year. It has been a year of many successes, learnings and noteworthy connections, and we hope to once again build on the strengths of 2012 as we move into 2013.

SA-VSBK Project Performing Well

The Vertical Shaft Brick Kiln (VSBK) continues to be our flagship project in South Africa and is proving to be a great success. The Langkloof kiln has now completed a continuous operation from January to December 2012 and is reaching excellent performance parameters: coal savings are more than 50%, while emissions are well below national standards. Equally important is that the operation now requires 50% less working capital, which means the owners are able to plan investment into an extension of another 12 to 18 shafts.

The external evaluation conducted in September 2012 has further attested to the impressive performance of the South African model of VSBK. The international evaluators also highly rated the contribution the SA-VSBK project is making at sector level, which points to important opportunities to engage with the Department of Environment more comprehensively.

The external evaluation has recommended that planning commence immediately for a new phase, launching in July 2013. Promotion of the VSBK technology will remain central to the project, but it will be embedded in the promotion of energy efficiency in the sector, covering the full clay brick production process.

Youth Entrepreneurship Project Concludes First Year of Operation

The Credit Suisse-funded Youth Entrepreneurship Project initiated in late 2011 has now also concluded its first year of operation. 83 Youths were successfully taken through the programme in Gauteng and the Western Cape. Operations in Gauteng have continued in Shosangue and Hammanskraal, while in the Western Cape, a new partner organisation has been identified and the first group of youths have enrolled. Cooperation with local institutions such as The Business Place have been intensified and will be the basis for expansion in other parts of the Western Cape. We are working with four media partners in order to expand outreach of business information to the wider communities, reaching a potential 290,000 households.
LEDNA almost Halfway through 4-Year Phase

LEDNA, the Local Economic Development Network of Africa is now in its second year. Field activities are on track and the knowledge-sharing component is performing very well on all the key indicators (traffic, new content generation, interaction etc.).

We also highly appreciate the fact that our client, the United Cities and Local Government (UCLG), features LEDNA prominently within their own reports as well as at international conferences such as Africities.

Training in Zimbabwe

The training and coaching project in Zimbabwe to introduce a more market-based approach was successfully concluded in August 2012. We are now awaiting a major tender from DFID, which will build on the M4P approach.

Regional Expansion on Track

We are delighted to report the successful acquisition of an SDC-funded project in Northern Mozambique. We are currently in the planning stage for Horti-Sempre, a project aimed at introducing innovations in the horticultural sector, including micro-irrigation, which allows small scale farmers to increase their income and generate additional employment. Implementation will start in February 2013.

In November 2012, SECO contracted us to research and develop concept notes to introduce a Programmatic LED Approach in the fastest growing district in South Africa, situated north of Durban.

The following pages contain more detailed information on the different projects and activities. I hope these will capture your interest. As always, any feedback is most welcome.

Juancho Hagnauer
Director
Swisscontact Southern Africa

I would like to take this opportunity to thank the entire Swisscontact Southern Africa Team for their excellent efforts and hard work during 2012. It is due only to their commitment and competence that we have achieved the results reported.

I would also like to extend our thanks to all our donors, clients and partners for their unwavering support in helping us to facilitate a healthier environment, increase competitiveness and improve entrepreneurship. It is through your support that we are able to help people generate their own sustainable livelihood.
The Swisscontact Approach

We aim always to provide small businesses with technical assistance, capacity building, training and institutional development in a manner that promotes both gender equity and the sustainable usage of natural resources.

At Swisscontact Southern Africa, everything we do is guided by the principle of helping others to help themselves. As such, our projects and activities are underpinned by four pillars:

Small Business Development

Swisscontact promotes small business development by building the capacity of relevant service providers, sector bodies and business associations. These partners in turn provide the small businesses with the advice and technical assistance needed to consolidate and expand their businesses.

We also facilitate access to financial services via pre- and post-loan mentoring services to small businesses. Relevant stakeholders like banks and development agencies are also engaged through the development and presentation of good practice principles for small business finance. We also encourage and support the involvement of communities in the implementation of development plans to ensure accountability and the achievement of concrete results.

Access to Information

Swisscontact focuses on opening the channels of information and knowledge from the media, business networks and large corporates to small businesses. We aim to show these information providers that it makes commercial sense for them
Since becoming active in Southern Africa in 2003, we have worked very closely with our funders, partners and clients to improve not only the competitiveness of micro, small and medium-sized enterprises (MSMEs), but also the environments in which they operate.

to target mass audiences. We also educate the media sector about target preferences and information needs among lower income groups.

Energy Efficiency and Climate Change

Climate change, the unsustainable use of natural resources and pollution aggravate and exacerbate poverty, since the poor lack the means to manage the risks posed by their deteriorating natural environments. For this reason, our interventions always take environmental concerns into account, including cleaner production mechanisms, sustainable management of waste and sustainable urban development. We focus on local, sustainable solutions which create positive incentives for government, communities and businesses to protect and reduce their impact on the environment.

Decentralisation and Local Economic Development

Swisscontact focuses on building the capacity of the public and the private sectors as well as civil society to develop the economic and social potential in their localities by identifying comparative advantages and attracting investments for increased economic activity. We promote increased interaction between different stakeholders for improved coordination and planning by applying innovative communication channels such as theatre and mass media. We support the involvement of communities in the implementation of development plans to ensure accountability and that concrete results are achieved.
Objectives

The overall objective for this project is to reach 4,000 beneficiaries by the end of phase 1, and increase each of these small scale vegetable producers’ net income by $300/year.

Project Outcomes in 2012

Capitalising on the Brazilian experience in tropical horticulture, our strategy is to:

• Introduce cost effective water-capture and irrigation solutions to allow year-round production;
• Introduce new and improved inputs and horticultural practices that will increase yields, quality and diversification, making the produce more attractive to medium and large buyers and more competitive with imports;
• Key to our success is the partnership with local agro-dealers and public extensionists, in order to ensure the transfer of technology is sustainable.

The mission of the SDC funded Horti-Sempre Project is to increase the marketable, steady supply of an increased variety of quality fruit and vegetables in the Corridor, addressing a growing demand of medium to large buyers and quality-conscious consumers alike.
<table>
<thead>
<tr>
<th>FACT FILE</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Mission:</strong> Use innovative micro-irrigation methods to match the growing needs of quality-conscious buyers in the Corridor with the steady, marketable supply of a variety of quality fruits and vegetables.</td>
</tr>
<tr>
<td><strong>Target:</strong> Increase small-scale vegetable producers’ net income by $300/year; Reach 4,000 beneficiaries.</td>
</tr>
<tr>
<td><strong>Project Manager:</strong> Franco Scotti</td>
</tr>
<tr>
<td><strong>Area:</strong> Nacala Corridor, Nampula Province, Mozambique</td>
</tr>
</tbody>
</table>
| **Duration:** Inception: October 2012 – February 2013  
Phase 1: March 2013 – December 2016 |
| **Funding Partners:** SDC Connect international and Ide              |
There is water in Mozambique. The problem is nobody seems to know how to capture it.”

Connect International

“There are some of the vegetable varieties taken from Africa to Brazil were greatly improved. Now it’s time for them to come back.”

IIAM (Instituto Investigacao Agrario de Mozambique)

Project Manager’s Summation

Horti-Sempre is our first and only project to target small-scale vegetable producers who are both numerous and fragmented, and with little or no access to quality inputs, technical advice and finance.

Our challenge was initially to find ways to reach such a fragmented target in a cost effective way, as well as to identify affordable irrigation solutions.

The scope of the project changed however, and what began as a project to introduce micro-irrigation has now extended to include a focus on water capture, improved inputs and best practice, including varieties adapted to tropical conditions.

While this project is still in its infancy, it has revealed tremendous potential and we are on track to meeting the targets set for the first year. We anticipate a vast improvement in output in terms of quantity, quality and seasonality.
Project South Africa Vertical Shaft Brick Kiln (SA-VSBK)

Energy Efficient Clay Brick Firing Technology

Objectives

The primary objectives for 2012 were to:

• Conclude the technology transfer and knowledge download to South African service providers;
• Monitor and evaluate the performance of the pilot kiln;
• Develop a VSBK Operational and Training Manual;
• Establish a favourable environment for roll-out of VSBK to the clay brick makers;
• Develop funding/financing options for clay brick makers;
• Continue development of the CDM POA to registration.

Project Outcomes in 2012

• Monitoring of the pilot VSBK continued, with the performance being evaluated from an environmental, economic and social point of view;
• Lessons learnt have been utilised in the development of more advanced and efficient VSBK designs;
• The Operational and Training Manual has been developed with local and international inputs, input from local resources, and a workshop;
• The South African VSBK has been presented to clay brick makers through South Africa;
• An Economic Benefits and Funding Model has been developed, which may be used in developing the business plan and any loan applications that may be required by the brick maker investing in VSBK;
• Langkloof Bricks won two ‘Eastern Cape Top Green Organisation’ Awards from the Institute of Waste Management Southern Africa (IWMSA), in association with the Department of Economic Development, Environmental Affairs and Tourism (DEDEAT);
• The CDM has undergone validation and has continued to the point where it is almost ready for registration;
• A commercial CME has been established.
This project aims to reduce greenhouse gas emissions in the clay brick manufacturing sector by offering a cleaner, more energy efficient clay brick firing mechanism that has environmental, economic and social benefits to the clay brick maker.
Since the inauguration of our 6-Shaft VSBK in September 2011, we have experienced an increased demand for our VSBK fired bricks. We attribute this to the fired quality, resulting in low on-site breakage, aesthetic appeal, improved plastering ability, consistent size and shape and the fact that we can also supply bricks in various sizing and finishing configurations.

The fact that we have cut our coal use by 50% and stabilised our fired losses at less than 2%, is a huge advantage environmentally, so we believe this technology can play a role in assisting government in achieving their CO2 reduction targets in the future.

Nico Blake

FACT FILE

<table>
<thead>
<tr>
<th>Mission:</th>
<th>Deliver a cleaner, more energy-efficient clay brick firing mechanism that has environmental, economic and social benefits to the clay brick maker.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Target:</td>
<td>50% of energy and greenhouse gas reduction. Long term target is half a million tons of CO2 reduction per year by 2020.</td>
</tr>
<tr>
<td>Project Manager:</td>
<td>John Volsteedt</td>
</tr>
<tr>
<td>Area:</td>
<td>South Africa</td>
</tr>
<tr>
<td>Duration:</td>
<td>Phase 1: October 2009 – June 2013</td>
</tr>
<tr>
<td>Funding Partners:</td>
<td>Swiss Agency for Development and Cooperation (SDC)</td>
</tr>
</tbody>
</table>
Project Manager’s Summation

The project has over time evolved from a pure technology transfer project – with benefits to the brick maker while offering a contribution to national and local government greenhouse gas reduction initiatives – into one where it may contribute to wider energy efficiency in the clay brick sector. It now offers a far broader range of benefits in reducing the overall environmental impact of buildings, by offering building materials with a lower embodied energy.

A more focused and effective marketing strategy showing the benefits to the brick makers is under development, incorporating the latest in progress with the South African VSBK designs as well as the latest economic and environmental data, effectively illustrating the overall benefits of VSBK.

There were many events that contributed to the successes of 2012, but for me the highlight was witnessing the pilot VSBK kiln beat all expectations in performance!
Project Local Economic Development Network of Africa (LEDNA)

Sharing Expertise for Growth

Objectives

Field activities pursue the following objectives:

• To facilitate the institutionalisation of LED through policies and national and local programmes;

• To strengthen the capacities of the actors involved through seminars, training sessions and the development of professional business networks.

Online activities have two objectives:

• To offer a comprehensive online library (www.ledna.org) for LED Knowledge, providing peer checked resources relevant for Africa;

• To offer a Social Networking Platform (peer learning), which enables the sharing of experiences across countries and contributes to the development of competent LED practitioners.

Project Outcomes in 2012

Field Activities:

• In 2012, the focus was on Benin and Togo. LEDNA’s role in the process is facilitating a national consensus among all stakeholders (national government, the association of local governments, private sector and civil society) toward the elaboration and subsequent adoption of a national policy on LED in each of these countries;

• The phase of assessment of the local economy of Aneho and Djougou (a precondition for elaborating an LED plan) started in 2012 and will be completed in the first semester of 2013, paving the way to the actual development of the LED plan of each of these cities;

• In terms of capacities building, seven training seminars were organised in different countries across the continent, providing training to over a thousand local government officials and staff.

Online Activities:

• The online library now boasts more than 4500 resources (including theories, toolkits, methodologies, good practices and more);

• Traffic has grown to 3000 visitors per month, from 175 countries, including 54 African countries;

• The Social Networking Platform now counts 1100 members including mayors, local government officials, LED practitioners and consultants, researchers, national government officials, donors’ officials and others;

• Seven publications were produced, including a 100-page report in partnership with the South African LED Network and SALGA, entitled: MANAGING INFORMALITY: Local government practices and approaches towards the informal economy – Learning examples from five African countries.
LEDNA is a pan-African Local Economic Development (LED) initiative that was established following the demands made by African Mayors during the Africities Summit held in Nairobi in 2006. The project’s mandate is to provide support to local governments and provide a platform for LED peer-learning and experience-sharing across African countries.
For us mayors looking for ways and means to boost our local economy and create jobs for our people, LEDNA is an invaluable intervention that should have had to be invented if it did not exist. We are happy that LEDNA is already a reality!

Mr. Hajj Siragi Katano, Mayor of Iganga, Uganda
LEDNA’s insistence on putting LED at the centre of decentralised cooperation is an original approach that may usher in a new paradigm in international cooperation based on win-win business partnerships rather than just charity.

Mr. Jean Paul Bachir, President of the Regional Council of Champagne-Ardenne, France

Project Manager’s Summation

Through lobbying, participation in or organisation of various events and through the permanent activities on the website, LEDNA has been high-profiling LED as an indispensable component of African decentralisation processes. In the countries in which LEDNA is undertaking field activities, substantial progress is being made in developing national and local expertise on LED.

The website continues to play a major role in documenting and disseminating experiences across countries. A personal highlight in 2012 was when we launched our publication on MANAGING INFORMALITY in a full hall of about 50 mayors in Africities in Dakar. The testimonies of informal traders at the launch appealing to their mayors for greater consideration, was a very touching moment and an affirmation of the work we are doing.
Project Making Markets Work for the Poor in Zimbabwe

From Relief to Private Sector Development in Zimbabwe

Objectives

To consolidate MBA within selected Implementing Partners (IPs) and the Protracted Relief Programme (PRP) to support the poor and vulnerable to become self-reliant economic actors, ultimately helping to alleviate poverty and destitution, and protect and promote the livelihoods of the poorest and most vulnerable in Zimbabwe.

Project Outcomes in 2012

• Support focused on finalisation of the strategies, results chains, workplans and M&E plans, as well as guidance on how to react to market constraints identified in the field;
• All Implementing Partners (IPs) successfully completed their implementation strategies, market research reports, workplans and M&E plans;
• The results chains proved to be the most valuable tool taught to the IPs, as it allowed the technical partners to rethink the implementation of their projects, focusing on the results, rather than merely on reporting on their activities.
• IPs grasped the Market Based Approach (MBA) concept well and have completed implementation of their pilot market development programmes within their respective value chains; 6 Case studies were developed illustrating the first MBA experience in Zimbabwe;
• 6 Case studies were developed illustrating the first MBA experience in Zimbabwe.
The goal of this project was to prevent destitution, protect and promote livelihoods of the poorest and most vulnerable in Zimbabwe, by integrating the poor into market systems and building the basis for wealth creation.
**FACT FILE**

<table>
<thead>
<tr>
<th>Mission:</th>
<th>To support the poor and vulnerable to become self-reliant economic actors.</th>
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</thead>
<tbody>
<tr>
<td>Target:</td>
<td>Develop 6 case studies to illustrate the potential of Market development approach in Zimbabwe.</td>
</tr>
<tr>
<td>Project Manager:</td>
<td>Juancho Hagnauer &amp; Rozandi Louw</td>
</tr>
<tr>
<td>Area:</td>
<td>Zimbabwe</td>
</tr>
<tr>
<td>Duration:</td>
<td>2011-2012</td>
</tr>
<tr>
<td>Funding Partners:</td>
<td>GRM International</td>
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</tbody>
</table>
Project Manager’s Summation

The past 10 years have been harsh for a large part of Zimbabwe’s population. Political instability compounded with hyperinflation, high food prices and epidemics have led to increased vulnerability, destitution and widespread poverty. PRP (large scale donor funded programme) was designed as a relief programme based on subsidies and supply side interventions. At the time of the design of the project, substantial functions normally performed by government and markets had had to be taken over by external structures such as PRP to address rapidly expanding poverty and destitution.

Zimbabwe has since evolved based on the progress made by the Unity Government in terms of bringing government structures back into operation and nurturing hopes that social relief can gradually be handed back to the corresponding authorities.

It is no longer a question of how to best reach out to the destitute with food and seed packages, but rather how to help the beneficiaries to produce surplus and engage in economic activities in a sustainable way.

The project objective was thus to train 6 implementing agencies to play a role of facilitation of access to markets for existing produce, bringing market opportunities to the attention of the beneficiaries and helping them to participate in such opportunities or facilitating access to badly needed financial services.

IPs will no longer be managing the supply system, but now have to learn how to become a facilitator who encourages market system actors, including the poor, to take measured risks and aim for rewards, assisting in creating markets which are driven by demand and supply.

"The M4P approach brought a holistic view to the production and marketing of rural produce. M4P encourages facilitating organisations to develop the capacity of farmers to interact with the market independently. It is important to help the market/private business to realise the potential benefit from a good working relationship with farmers and therefore they need to invest their time and money in gaining the trust of farmers."

*Innocent Sigwadi, Project Manager KST, Zimbabwe*
Project Youth Entrepreneurship

Developing Unemployed Youths into Proud and Competent Business Owners

Objectives

The overall objectives for the project are to help alleviate poverty and unemployment among South Africa’s youth, by promoting entrepreneurship and creating opportunities for income generation. We aim to help 360 young entrepreneurs to establish sales and distribution businesses through the three-year pilot programme.

Project Outcomes in 2012

• A total of 83 youths were successfully taken through the Youth Entrepreneurship Programme in the first year;
• A potential 290,000 households are reached with business information through mass media programmes and publications in the Gauteng province;
• The local consultant, ‘Centre for Business Education and Training’ now presents a 1-hour business skills programme on Moretele and Soshanguve Radio every Tuesday evening;
• Due to the success of these radio shows, CBE&T have opened a second office in Hammanskraal;
• CBE&T has a full-page business page in the bi-monthly Soshanguve Newspaper;
• A new service provider for the Western Cape, Ithemba Labantu, was identified and the first group of youths has concluded the programme;
• 3 New project partners have been identified to assist in expansion of the Youth Entrepreneurship Programme in the Western Cape, namely The National Youth Development organisation, The Business Place, and the Small Enterprise Development Agency (Seda);
• 4 youths at Ithemba Labantu were identified as future facilitators of life and business skills for the programme and are being trained as trainers to lead the next group of youths through the programme;
• Zibonele Radio (Khayelitsha) has been identified as a project partner and has agreed to provide the programme with a one-hour business skills slot;
• City Vision, a newspaper based in Khayelitsha Township, which reaches a potential 90 000 households, has agreed to create a full business page in their publication.
Swisscontact initiated the three-year Youth Entrepreneurship Programme in October 2011, with the goal of promoting entrepreneurship and creating opportunities for income generation among the youth in selected townships of South Africa’s Western Cape and Gauteng provinces.
FACT FILE

Mission: To promote entrepreneurship and create opportunities for income generation among youth in selected townships in South Africa.

Target: 360 young entrepreneurs to establish sales and distribution businesses.

Project Manager: Rozandi Louw

Area: Western Cape and Gauteng provinces, South Africa

Duration: 2011-2014

Funding Partners: Credit Suisse
Project Manager’s Summation

South Africa’s estimated 40+% youth unemployment is among the highest in the world and further compounded by a 16% decline (from 2010 to 2011) in entrepreneurial skills among 18 – 34 year olds (Global Entrepreneurship Monitor; South Africa). With increasing numbers of South Africans not able to access formal employment opportunities, Swisscontact initiated a pilot three-year, multi-partner Youth Entrepreneurship Programme in October 2011.

The Programme – a partnership with private sector business, vocational training providers, and government agencies (Small Enterprise Development Agency and the National Youth Development Agency) – seeks to support 360 young entrepreneurs to establish their own sales and distribution businesses, in cooperation with business partners active in the fast moving consumer goods sector.

Our activities include research, training, mentoring and ongoing assessment and evaluation. By the end of 2012, 83 youths had established themselves as entrepreneurs, gained self-respect and knowledge, and stand proud as the new leaders in their communities.

“We value the next generation by believing in and equipping young people to take responsibility for their own future. We achieve this through providing opportunities for them to become skillful, trustworthy citizens, motivating them towards financial independence.”

Dewald Scholtz, Consultant at I-Play Media, Western Cape
Short Term Projects

### MONITORING FOR RESULTS MEASUREMENT

<table>
<thead>
<tr>
<th>Event</th>
<th>Achieved</th>
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<tbody>
<tr>
<td><strong>One-week Seminar</strong></td>
<td>A greater understanding of Swisscontact monitoring for results measurement standards.</td>
</tr>
<tr>
<td>July 2 – 6, 2012</td>
<td></td>
</tr>
<tr>
<td>Zurich, Switzerland</td>
<td></td>
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</table>

**Main Objective**
Improved impact orientation of the projects within the Development Programme.

**Strategy**
To achieve this objective a binding standard of impact orientation shall be introduced for all projects under the Development Programme.

**Outcome**
The participants accepted the standard in form of MRM-guidelines and binding target agreements were recorded for the DP projects.

**Considerations**
- MRM is understood as a management tool throughout the project/programme cycle and the project managers have a clear idea on how to implement accordingly;
- The DP project managers were enabled to implement the minimum requirements formulated in the MRM-guidelines in their day-to-day project work;
- The seminar provided a platform for “internal learning”, especially for content-related exchange between projects with the same topical focus (FS; ED; TVET; ECO);
- The project documentation, including comprehensive impact logics and measurable indicators was completed and allows the KAM and Communications Department as well as the Management to quickly grasp the project’s main impacts;
- The final versions of the MRM-guidelines and the DP-planning and reporting documents were finalised after the seminar.

### MAKING MARKETS WORK

<table>
<thead>
<tr>
<th>Event</th>
<th>Achieved</th>
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</thead>
<tbody>
<tr>
<td><strong>Two-week Training Programme</strong></td>
<td>A greater understanding of the difficulties faced and approaches to overcoming these difficulties by implementing agencies across the globe.</td>
</tr>
<tr>
<td>15 – 27 July 2012</td>
<td></td>
</tr>
<tr>
<td>Glasgow, Scotland</td>
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**Objective**
To provide an in-depth focus on developing markets and, in particular, on the strategic and practical implications for organisations as they adopt more market-oriented approaches.

**Outcome**
This unique programme focuses directly on a key challenge facing governments and development agencies: how to make markets function more effectively for business and for poor people.

The programme builds on the Springfield Centre’s experience over the last twelve years in offering training on the market development approach (also known as ‘Making Markets Work for the Poor’ or ‘M4P’). More than 1000 people from over 40 countries have benefited from Springfield training. The programme applies a market development framework to a broad range of market situations and organisations.
### ENVIRONMENT AND WASTE MANAGEMENT ASSESSMENT

<table>
<thead>
<tr>
<th>Date</th>
<th>Location</th>
<th>Achieved</th>
</tr>
</thead>
<tbody>
<tr>
<td>18 – 29 June</td>
<td>Tanzania (1st week) / South Africa (2nd week)</td>
<td>A better understanding of environmental and waste management needs in Tanzania and South Africa, to pave the way for the next phase.</td>
</tr>
</tbody>
</table>

**Objectives**
- A thorough assessment of the opportunities that exist to transfer the Swisscontact Environmental Experience to Africa for implementation of Resource Efficiency Projects;
- Transfer of the successful experience from Bolivia to Africa.

**Strategies**
- In both countries the steam and value chain was assessed and analysed;
- Meetings were held with different stakeholders from the Government, Private Sector and donors.

**Assessment**
Both countries are facing serious challenges with waste management, but clearly visible is the difference in the levels of available opportunities for the private sector. Tanzania has very basic infrastructures and the system need to still be organised, while South Africa has a higher level of organisation but still needs specific interventions, particularly in the rural areas.

**Outcomes**
- Beginning in 2013, in Tanzania will start an Integrated Solid Waste Management in Morogoro, linked to the local project;
- In South Africa a project proposal for an Integrated Solid Waste Management in more rural municipalities has been prepared and relevant funding for implementation needs to be sourced;
- An E-waste and fridge recycling feasibility study is to be planned, in collaboration with Fair Recycling.

### SUSTAINABLE ECONOMIC DEVELOPMENT IN THE GREEN ECONOMY CONTEXT

**GIZ Workshop**
2 – 6 July, 2012
Berlin, Germany

**Objective**
Equip participants with a thorough understanding of the different mechanisms and opportunities that a green economy can add to a sustainable long term development.

**Strategy**
The different aspects of a Green Economy were presented, along with opportunities for the private sector to develop in a more sustainable way.
The Swisscontact
Southern Africa Team

From left to right: Luca De Giovanetti (International Advisor), Franco Scotti (Project Manager), Simise Mokoena (Administrator), Juancho Hagnauer (Director Southern Africa), Rozandi Louw (Deputy Director), Lerato Mokoena (Senior Bookkeeper), Serge Zelezeck (Online Facilitator), John Volsteedt (Project Manager).
We are proud to have a passionate, multi-disciplinary and innovative team of individuals who are responsible for the successes of Swisscontact Southern Africa.
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We Create Opportunities

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Editorial by Nikki van Coller
Layout: Brand New World, South Africa

Swiss NPO-Code: The structure and management of Swisscontact conforms to the Corporate Governance Regulations for Non-Profit Organisations in Switzerland (Swiss NPO-Code) issued by the presidents of large relief organisations. An audit conducted on behalf of this organisation showed that the principles of the Swiss NPO-Code are adhered to.

ZEWO-Seal of Approval: Swisscontact was awarded the Seal of Approval from ZEWO. It is awarded to non-profit organisations for the conscientious handling of money entrusted to them, proves appropriate, economical and effective allocation of donations and stands for transparent and trustworthy organisations with functioning control structures that uphold ethics in the procurement of funds and communication. Swisscontact is regularly audited on the adherence to these criteria. (Source: ZEWO)

Société Générale de Surveillance (SGS): Swisscontact has been awarded the Certificate of the International Inspection Agency Société Générale de Surveillance (SGS) within the NGO Benchmarking Program.

February 2013